Request for Proposals

Advanced Life Support Ambulance Servies

IRON COUNTY

Issued By: Board of County Commissioners of the County of Iron

Effective: November 10, 2026

Project Representative: Lynette Lorenz

Iron County Courthouse

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Proposal Deadline: Monday November 30, 2026 3:00 p.m.

Proposal Opening: Tuesday December 1, 2026 8:00 a.m.

Acceptance of Proposal: (tentative) Tuesday December 8, 2026
at Regular Meeting of the County Board 4:00 p.m.

SECTION I
Information:

On August 4, 2026 the following special purpose millage was adopted by the voters of the County of Iron.

ADVANCED LIFE SUPPORT AMBULANCE MILLAGE
This is a renewal millage.

Shall the tax limitation imposed under Article IX, Section 6 of the Michigan constitution on the taxable property in the County of Iron be increased by one mill ($1.00 on each $1,000 of Taxable Value) subject to any applicable Headlee rollback under Article IX, Section 31 of the Michigan constitution for the period of four years 2026, 2027, 2028 and 2029, inclusive, the taxes so raised, after allowance for expenses, to be used exclusively to maintain Advanced Life Support Ambulance services throughout the County of Iron and for no other purpose? This levy would raise an estimated $762,981 in the first year. (THIS BEING A RENEWAL OF THE ONE MILL WHICH EXPIRED WITH THE 2025 TAX LEVY)

The new millage levy will be levied in the winter tax bill for 2026 and the County anticipates entry under a relationship with a vendor for delivery of Advanced Life Support Ambulance Services, which relationship shall replace, terminate and supersede the present Advanced Life Support Agreement with Aspirus Wausau Hospital, Inc., a Wisconsin corporation.

SECTION II
Deliverables:

The Advanced Life Support Ambulance Services deliverables are requested to include the following:

1. The provision of a minimum of two (2) appropriately staffed Advance Life Support (ALS) ambulances twenty-four (24) hours per day, seven (7) days per week located in Iron County with dispatch to be provided by Iron County Central Dispatch. One ambulance shall be housed and operated out of the Eastern half of the County. The other ambulance shall be housed and operated out of the Western half of the County;

2. A vehicle maintenance program designed and conducted so as to achieve the highest standards of reliability appropriate to modern emergency services;

3. Sufficient medical equipment and expendable supplies so that there is sufficient back-up to accommodate replacement during repair and excessive use;

4. All vehicles staffed with no less than two (2) currently licensed personnel that meet, or exceed the minimum standards established by the State of Michigan for Advanced Life Support (ALS) ambulances;

5. A detailed quality assurance process for services delivered to the County;

6. A detailed field training program for personnel operating in Iron County;

7. A service level goal of fourteen (14) minutes or less. Response times will be reported on a quarterly basis and provided from Iron County Central Dispatch to the County and the organization. Reporting dates will be in the months January, April, July and October. At least fifty (50) calls will be required to establish a basis for calculation. Any number below fifty (50) will require call data from the preceding period to be used for the calculation; and

8. Evidence of accreditation through a qualified third party accreditations system such as the Commission on the Accreditation of Ambulance Services or similar body.

9. A semiannual written report for the Board of County Commissioners of the County of Iron, to be due in July and January of every year the contract is in effect that details the revenue and expenses of operations for the preceding six (6) months, volume and types of service calls for he preceding six (6) months, response times for the preceding six (6) months and any other information data on operations within Iron County, Michigan.

SECTION III
Proposal Outline

Your organization is invited to submit a written proposal describing the benefits that the County of Iron will derive by selecting your organization for the providing of Advance Life Support Ambulance Services. Please submit the proposal as follows:

1. Transmittal Document;

2. Executive Summary;

3. A statement signed by an authorized official of your organization, indicating the annual total fee expected for the delivery of services for the term of the millage, heretofore set forth.

SECTION IV
Organizaton Background

1. Provide general information about your organization related to size, history, number of staff and growth over the last fifteen (15) years;

2. Provide a response to all questions listed in Section II;

3. Describe your organization's competence to provide the stated deliverables and plans to meet or exceed the standards set forth;

4. Discussion of an implementation schedule describing how and when your organization will begin and provide service and meet response times;

5. Identify leadership team that would be assigned to Iron County, Michigan and their relevant professional experience;

6. Provide a description of how your organization intends to capitalize the operation necessary to provide the service required in this request for proposal;

7. Provide an Advance Life Support Ambulance Services Contract which would be proposed by your organization if the County should desire to proceed;

8. Include a comprehensive list of your organization's current clients; and

9. Identify any clients your organization has lost in the last fifteen (15) years and the reason(s).

SECTION V
Proposal Format and Timetable

Please submit seven (7) copies of your proposal and any additional documents you wish to provide. Your proposal and additional documents should be delivered to the project representative in a sealed envelope clearly marked on the outside, Advanced Life Support Ambulance Services on or before November 30, 2026 3:00 p.m.

Each proposal shall be considered binding and in effect for a period of ninety (90) days.

The County reserves the right to reject proposals or parts thereof, the right to waive any irregularities, inconsistencies and bidding provisions or take whatever action is in the County's best interest as determined by the Board of County Commissioners of the County of Iron.

Thank you in advance for your organization's consideration of this request for proposal. Should you have questions, or need additional background information, please do not hesitate to contact the project representative.