

## **SPECIAL PUBLIC MEETING NOTICE & AGENDA**

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### **IRON COUNTY BOARD OF COMMISSIONERS**

Thursday September 18, 2025 8:00 a.m.  
Iron County Courthouse, Commissioners Meeting Room  
2 South Sixth St. Crystal Falls, MI 49920  
875-3301, [www.ironmi.org](http://www.ironmi.org)

**THIS PURPOSE OF THE MEETING WILL BE TO DISCUSS AND CONSIDER ACTION  
ON BUSINESS ITEMS THAT ARE TIME SENSITIVE**

1. Call to Order
2. Pledge of Allegiance to the Flag
3. Roll Call
4. Public Comment, agenda items only, 3 min. max.
5. New Business – Discussion and Possible Action Upon:
  - a. Amend Pentoga Park Ordinance
  - b. Approve / Sign Grant Restriction
  - c. Hire Independent Attorney Steve Girard -- **ND**
  - d. Housing for Veterans Office --**ND**
  - e. BS&A Software to Cloud Conversion:
    - i. Approve Proposal: Software and Services for BS&A Cloud
    - ii. Budget Amendment for Down Payment :  
Increase General County Computer Equipment Expense  
from Contractual APA Services \$ 34,500.
  - f. Resolution Opposing House of Representatives FY 2026 Budget Cuts to  
County Revenue Sharing
6. Public Comment
7. Motion To Adjourn

**ND = No Documentation**

Proposal for:  
Iron County MI  
August 6, 2025 2025  
Quoted by: Michael VanHal

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## Software and Services for BS&A Cloud



*Thank you for the opportunity to quote our software and services.*

*At BS&A, we are focused on delivering unparalleled service, solutions, support, and customer satisfaction. You'll see this in our literature, but it's not just a marketing strategy... it's a mindset deeply embedded in our DNA. Our goal is to provide such remarkable customer service that our customers feel compelled to remark about it.*

*We are extremely proud of the many long-term customer relationships we have built. Our success is directly correlated with putting the customer first and consistently choosing to **listen**. Delivering unparalleled customer service is the foundation of our company.*

BS&A Software  
14965 Abbey Lane Bath MI 48808  
(855) BSA-SOFT  
bsasoftware.com

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9/12/2025

## Cost Summary

Software is licensed for use only by municipality identified on the cover page. If used for additional entities or agencies, please contact BS&A for appropriate pricing. Prices subject to change if the actual count is significantly different than the estimated count. Module fees are charged annually and include unlimited support.

### Upgrade Cloud Modules - Annual Fee

#### Financial Management

GL-General Ledger	\$3,475.00
AP-Account Payable	\$2,910.00
CR-Cash Receipting	\$3,100.00
FA-Fixed Assets	\$2,525.00
Total	\$12,010.00

#### Personnel Management

PR-Payroll	\$4,930.00
HR-Human Resources	\$3,380.00
TS-Timesheets	\$2,435.00
Total	\$10,745.00

#### Community Development

BD-Building Department	\$10,450.00
Total	\$10,450.00

#### Property

ASG-Assessing	\$9,575.00
TX-Tax	\$7,850.00
SPAS-Special Assessments	\$2,720.00
PREA-PRE Audit	\$1,815.00
DLQ-Delinquent Tax	\$11,810.00
Total	\$33,770.00

Subtotal	\$66,975.00
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### New Purchase - Cloud Modules - Annual Fee

#### Financial Management

AR-Account Receivables	\$2,620.00
Total	\$2,620.00

#### BS&A Online

CD-Building	\$4,970.00
Total	\$4,970.00

**Subtotal \$7,590.00**

### Data Conversions/Database Setup

AR-Manual Database Setup + Import	\$3,720.00
Setup of Billing Items, Penalties and Import of Invoices with Outstanding Balances	
Total	\$3,720.00

### Project Management and Implementation Planning

#### Services include:

- Analyzing customer processes to ensure all critical components are addressed.
- Creating and managing the project schedule in accordance with the customer's existing processes and needs.
- Planning and scheduling training around any planned process changes included in the project plan.
- Modifying the project schedule as needed to accommodate any changes to the scope and requirements of the project that are discovered.
- Providing a central contact between the customer's project leaders, developers, trainers, IT staff, conversion staff, and other resources required throughout the transition period.
- Installing the software and providing IT consultation for network, server, and workstation configuration and requirements.
- Reviewing and addressing the specifications for needed customizations to meet customer needs (when applicable).

**Total \$30,600.00**

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## Implementation and Training

- \$1,200/day
- Days quoted are estimates; you are billed for actual days used
- Training days quoted/billed in full day increments only

### Services include:

- Setting up users and user security rights for each application
- Performing final process and procedure review
- Configuring custom settings in each application to fit the needs of the customer
- Setting up application integration and workflow methods
- Onsite verification of converted data for balancing and auditing purposes
- Training and Go-Live

### Setup Days

ITS Setup - FM	Setup Days: 3	\$3,600.00
ITS Setup - HRIS	Setup Days: 3	\$3,600.00
ITS Setup - CD	Setup Days: 2	\$2,400.00
ITS Setup - Property	Setup Days: 3	\$3,600.00
Total Setup Days: 11		Subtotal: \$13,200.00

### Training Days

ITS Training - FM	Training Days: 9	\$10,800.00
ITS Training - HRIS	Training Days: 13	\$15,600.00
ITS Training - CD	Training Days: 6	\$7,200.00
ITS Training - Property	Training Days: 8	\$9,600.00
ITS Training - BSAO	Training Days: 3	\$3,600.00
User Acceptance Training	Training Days: 8	\$9,600.00
Total Training Days: 47		Subtotal: \$56,400.00
Total Days: 58		Total: \$69,600.00

## Post-Go Live Assistance

- Review and consult on streamlining day-to-day activities as they relate to the processes within the BS&A modules
- Assist customers with more detailed and advanced report options available within the BS&A modules
- Revisit commonly-used procedures discussed during training
- As needs arise, provide assistance with bank reconciliations
- \$1,200/day
- Days quoted are estimates; you are billed for actual days used

Post-Go Live for all modules for which training was performed	Training Days: 8	\$9,600.00
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## Cost Totals

Cloud Upgrade Modules – <i>Annual Fee</i>	Subtotal	\$66,975.00
Cloud New Purchase – <i>Annual Fee</i>	Subtotal	\$7,590.00
Data Conversions/Database Setup	Subtotal	\$3,720.00
Project Management and Implementation Planning	Subtotal	\$30,600.00
Implementation and Training	Subtotal	\$69,600.00
Post-Go Live Assistance	Subtotal	\$9,600.00
<i>Courtesy Discount on Implementation Services with signed contract for BS&amp;A Payments</i>	Subtotal	-\$2,300.00

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<b>Total Proposed</b>		<b>\$185,785.00</b>
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The final invoice will reflect actual expenses following the completion of training activities based on the guidelines described below.

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\$160/\$185/\$225 per day hotel, varies by state  
\$90 per day car rental  
\$70 per day meals  
\$730 per trip airfare/related expenses  
\$0.70/mile round trip for drive distance

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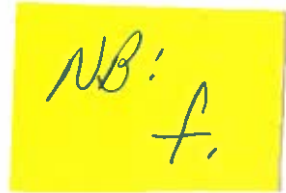
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### **Budget Amendment**

101-216-963.000 General Co. Computer Equip/Supp	\$34500	(increase)
101-229-703.599 Contractual A.P.A Services	\$34500	(decrease)

Budget amendment for down payment of conversion to the cloud for BS&A, which will happen in 2027 and will be the only system they support.

**Iron County Board of Commissioners**  
**RESOLUTION**  
**Opposing House of Representatives FY 26 Budget Cuts**  
**To County Revenue Sharing**



**WHEREAS**, counties are mandated by the State of Michigan to provide essential public services including courts, jails, elections, public health, public safety and human services; and

**WHEREAS**, unlike cities, villages and townships, counties do not receive constitutionally guaranteed revenue sharing and instead rely solely on statutory revenue sharing, leaving counties uniquely vulnerable to annual state budget decisions; and

**WHEREAS**, the House of Representatives' version of the Fiscal Year 2026 state budget proposes a \$34.9 million reduction in county statutory revenue sharing, wiping out the long-overdue progress made in FY25 to restore revenue sharing to sustainable levels; and

**WHEREAS**, the House plan, if enacted, would leave counties with just over \$256 million in statutory revenue sharing statewide, while constitutional revenue sharing for cities, villages and townships (CVTs) is set to reach \$1.1 billion, and when combined with statutory revenue sharing, CVTs would get \$1.4 billion; and

**WHEREAS**, the House plan shifts \$40 million into restricted sheriff funding with strings attached, requiring counties to maintain higher law enforcement funding levels, even as flexible revenue sharing is reduced, thereby further straining already-limited general funds; and

**WHEREAS**, public safety dollars directed exclusively to sheriffs are not equivalent to revenue sharing, since they cannot be used to support the wide range of mandated services counties must provide; and

**WHEREAS**, the Senate budget proposal provides just over \$320 million in county statutory revenue sharing, an increase of \$29.1 million over FY25, and includes \$60 million for public safety that can be allocated at the discretion of county boards of commissioners rather than bypassing them; and

**WHEREAS**, the Senate approach respects county governance, strengthens general fund flexibility, and better equips counties to meet their broad statutory responsibilities.

**THEREFORE, BE IT RESOLVED**, that the Iron County Board of Commissioners strongly urges the Michigan Legislature and governor to reject the House revenue sharing cuts and support the Senate's proposal to increase county revenue sharing and provide flexible funding for public safety needs; and

**BE IT FURTHER RESOLVED**, that copies of this resolution be transmitted to Governor Gretchen Whitmer, Senate Majority Leader Winnie Brinks, House Speaker Matt Hall and Chairs of the House and Senate Appropriations Committees.

Commisioner \_\_\_\_\_ made a motion to approve the Resolution as presented and Commissioner \_\_\_\_\_ supported the motion.

The Resolution was adopted by the following vote:

Yeas:

Nays:

Absent:

I hereby certify that the foregoing is a true and correct copy of the Resolution adopted at a meeting of the Iron County Board of Commissioners held on September 18, 2025.

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**Mark Stauber, Chair**

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**Amy Donati, County Clerk**